

JUNIOR PRODUCT MANAGER (HUNTER) – Full-time – M/F/D



etree Group is a hardware, software & consumer electronics distributor, and e-tailer established in 2009 in Cologne, Germany, and has over 40.000 products in the portfolio from 50 manufacturers. We sell and worldwide ship monitors, projectors, printers, scanners, laptops, PCs, accessories, and many other electronics. Through performance and good service etree Group has earned the trust of partners, customers, and suppliers all over the world. Currently, we have a headquarter in Cologne, Germany, and two offices in Wroclaw, Poland, and Odesa, Ukraine. Since the IT industry is rapidly growing, we are actively expanding our team.

Your responsibilities

- Finding new vendors in the fields of IT and CE
- Finding new business partners in the above-mentioned areas
- Outbound activities

Your skills

- First work experience in Purchasing or Sales
- Experience in hunting, qualifying, and closing business with decision-makers at global firms
- Very good knowledge of English (both written and spoken), another European language is a big plus
- Strong ability to negotiate, build and maintain relationships
- International mindset
- Strong MS Office skills (especially Word and Excel)
- Knowledge of SAP Business One will be considered as a big plus
- Strong teamwork and resilience

We offer

- Competitive salary and bonuses based on performance
- Challenging and creative work in an international team
- Friendly environment in an office in Odesa
- Home Office possibilities
- Paid 24 days calendar holidays after the trial period

Sounds like you? Submit your comprehensive application, including your salary expectations, the earliest date of start and any relevant documents such as cover letter, recommendation letter, licenses, or certifications, by "**Apply now**" bottom! We will be back to you soon!

