

PRODUCT MANAGER – Full-time – M/F/D



etree Group is a hardware, software & consumer electronics distributor, and e-tailer established in 2009 in Cologne, Germany, and has over 40.000 products in the portfolio from 50 manufacturers. We sell and worldwide ship monitors, projectors, printers, scanners, laptops, PCs, accessories, and many other electronics. Through performance and good service etree Group has earned the trust of partners, customers, and suppliers all over the world. Currently, we have a headquarter in Cologne, Germany, and two offices in Wroclaw, Poland, and Odesa, Ukraine. Since the IT industry is rapidly growing, we are actively expanding our team.

Your responsibilities

- Building relationships with new manufacturers and distributors
- Maintaining relationships with our manufacturers and distributors and taking care of the economic build-up
- Finding, negotiating, and evaluating manufacturer contracts and working out individual business plans to increase sales
- Developing medium to long-term profit strategies and working closely with our Sales & Marketing

Your skills

- At least 4 years of professional experience in this segment
- Existing relationships with vendors
- Very good knowledge of English (both spoken and written) and in best case another European language
- Strong teamwork and resilience
- Communication and negotiation skills paired with a good analytical strength
- Excellent handling of MS Office especially Word and Excel

We offer

- Challenging and creative full-time work in a dedicated team
- Home Office possibilities
- Attractive success-oriented remuneration plus basic salary

Sounds like you? Submit your comprehensive application, including your salary expectations, the earliest date of start and any relevant documents such as cover letter, recommendation letter, licenses, or certifications, by **“Apply now”** bottom! We will be back to you soon!

